



**Appendix C Pricing Index**  
**ABLE Communications, Inc. DIR-SDD-1904**  
**Cabling Services (per pull) - Labor Only Price Sheet**

The price per cable pull represents all labor to include fishing walls, running cable through modular furniture, terminating, testing, labeling, and providing certification reports, as-built floor plans, and warranty information.

Cabling Services (price per pull)		Zone 4
<b>Cat 5 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>		
0-10 Pulls		
	0-150 Feet	\$112.20
	151-300 Feet	\$122.10
11-50 Pulls		
	0-150 Feet	\$88.00
	151-300 Feet	\$104.50
51-100 Pulls		
	0-150 Feet	\$62.70
	151-300 Feet	\$71.50
101-200 Pulls		
	0-150 Feet	\$52.80
	151-300 Feet	\$60.50
Over 200 Pulls		
	0-150 Feet	\$52.80
	151-300 Feet	\$60.50
<b>Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>		
0-10 Pulls		
	0-150 Feet	\$114.44
	151-300 Feet	\$124.54
11-50 Pulls		
	0-150 Feet	\$89.76
	151-300 Feet	\$106.59
51-100 Pulls		
	0-150 Feet	\$63.95
	151-300 Feet	\$72.93
101-200 Pulls		
	0-150 Feet	\$53.86
	151-300 Feet	\$61.71
Over 200 Pulls		
	0-150 Feet	\$53.86
	151-300 Feet	\$61.71
<b>Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>		
0-10 Pulls		
	0-150 Feet	\$117.30
	151-300 Feet	\$127.65
11-50 Pulls		
	0-150 Feet	\$92.00
	151-300 Feet	\$109.25
51-100 Pulls		
	0-150 Feet	\$65.55
	151-300 Feet	\$74.75
101-200 Pulls		
	0-150 Feet	\$55.20
	151-300 Feet	\$63.25
Over 200 Pulls		
	0-150 Feet	\$55.20
	151-300 Feet	\$63.25
<b>Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>		
0-10 Pulls		
	0-150 Feet	\$195.60
	151-300 Feet	\$217.20



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Cabling Services (price per pull)		Zone 4
11-50 Pulls	0-150 Feet	\$192.00
	151-300 Feet	\$210.00
51-100 Pulls	0-150 Feet	\$162.00
	151-300 Feet	\$184.52
101-200 Pulls	0-150 Feet	\$152.39
	151-300 Feet	\$173.81
Over 200 Pulls	0-150 Feet	\$152.39
	151-300 Feet	\$173.81
<b>Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>		
0-10 Pulls	0-150 Feet	\$117.30
	151-300 Feet	\$126.50
11-50 Pulls	0-150 Feet	\$109.12
	151-300 Feet	\$115.00
51-100 Pulls	0-150 Feet	\$65.55
	151-300 Feet	\$75.90
101-200 Pulls	0-150 Feet	\$55.20
	151-300 Feet	\$65.55
Over 200 Pulls	0-150 Feet	\$55.20
	151-300 Feet	\$65.55



**Appendix C Pricing Index**  
**ABLE Communications, Inc. DIR-SDD-1904**  
**Cabling Services (per pull) - Labor & Materials Price Sheet**

The cost per cable pull represents all materials including cable, electrical boxes, color coded inserts, jacks, patch panels, 66M150 blocks equipped with 89B brackets and/or 110 blocks, wall plates, patch cords, all devices as needed for proper hanging and molding as required. In addition the cost per cable pull represents all labor including fishing walls, running cable through modular furniture, terminating, testing, labeling, and providing certification reports, as-built floor plans, and warranty information. Pricing includes all costs, including conveyances, necessary to complete the project.

<b>Cabling Services (price per pull)</b>		<b>Zone 4</b>
<b>Cat 5 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>		
0-10 Pulls		
0-150 Feet		\$260.12
151-300 Feet		\$312.25
11-50 Pulls		
0-150 Feet		\$234.18
151-300 Feet		\$280.93
51-100 Pulls		
0-150 Feet		\$223.70
151-300 Feet		\$268.53
101-200 Pulls		
0-150 Feet		\$208.10
151-300 Feet		\$249.80
Over 200 Pulls		
0-150 Feet		\$195.10
151-300 Feet		\$234.18
<b>Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>		
0-10 Pulls		
0-150 Feet		\$260.12
151-300 Feet		\$312.25
11-50 Pulls		
0-150 Feet		\$234.18
151-300 Feet		\$280.93
51-100 Pulls		
0-150 Feet		\$223.70
151-300 Feet		\$268.53
101-200 Pulls		
0-150 Feet		\$208.10
151-300 Feet		\$249.80
Over 200 Pulls		
0-150 Feet		\$195.10
151-300 Feet		\$234.18
<b>Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>		
0-10 Pulls		
0-150 Feet		\$312.97
151-300 Feet		\$372.93
11-50 Pulls		
0-150 Feet		\$281.68
151-300 Feet		\$354.28
51-100 Pulls		
0-150 Feet		\$269.15
151-300 Feet		\$338.49
101-200 Pulls		
0-150 Feet		\$250.37
151-300 Feet		\$314.89
Over 200 Pulls		
0-150 Feet		\$234.74



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The cost per cable pull represents all materials including cable, electrical boxes, color coded inserts, jacks, patch panels, 66M150 blocks equipped with 89B brackets and/or 110 blocks, wall plates, patch cords, all devices as needed for proper hanging and molding as required. In addition the cost per cable pull represents all labor including fishing walls, running cable through modular furniture, terminating, testing, labeling, and providing certification reports, as-built floor plans, and warranty information. Pricing includes all costs, including conveyances, necessary to complete the project.

<b>Cabling Services (price per pull)</b>		<b>Zone 4</b>
151-300 Feet		\$267.01
<b>Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>		
0-10 Pulls		
0-150 Feet		\$474.00
151-300 Feet		\$654.00
11-50 Pulls		
0-150 Feet		\$468.00
151-300 Feet		\$648.00
51-100 Pulls		
0-150 Feet		\$441.60
151-300 Feet		\$623.51
101-200 Pulls		
0-150 Feet		\$431.00
151-300 Feet		\$612.00
Over 200 Pulls		
0-150 Feet		\$431.00
151-300 Feet		\$612.00
<b>Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>		
0-10 Pulls		
0-150 Feet		\$300.24
151-300 Feet		\$358.74
11-50 Pulls		
0-150 Feet		\$252.40
151-300 Feet		\$320.90
51-100 Pulls		
0-150 Feet		\$259.69
151-300 Feet		\$336.19
101-200 Pulls		
0-150 Feet		\$237.05
151-300 Feet		\$307.55
Over 200 Pulls		
0-150 Feet		\$215.78
151-300 Feet		\$283.28



**Appendix C Pricing Index**  
**ABLE Communications, Inc. DIR-SDD-1904**  
**Cabling Services**

<b>Cabling Services - Standard Hours</b>	<b>Zone 4</b>
Cabling Technical Support (hourly rate)	\$ 38.50
Cabling Systems Design (hourly rate)	\$ 68.00
Cable Removal	\$ 34.50
Audio Visual Cabling, Services	\$ 55.00
CCTV, Access Control, Security Cabling, Services	\$ 55.00
Fiber Optic Technician– Manufacturer Certified	\$ 40.00
Project Manager – Manufacturer Certified	\$ 45.00
Lead Technician – Manufacturer Certified	\$ 42.00
RCDD Design/Project Manager	\$ 75.00
Safety Manager – OSHA Certified	\$ 38.00
Documentation Services – AutoCAD / Visio Drawings	\$ 48.00
Wireless Cabling, Services	\$ 45.00
<b>Cabling Services - Non Standard Hours</b>	<b>Zone 4</b>
Cabling Technical Support (hourly rate)	\$ 57.75
Cabling Systems Design (hourly rate)	\$ 102.00
Cable Removal	\$ 51.75
Audio Visual Cabling, Services	\$ 82.50
CCTV, Access Control, Security Cabling, Services	\$ 82.50
Fiber Optic Technician– Manufacturer Certified	\$ 60.00
Project Manager – Manufacturer Certified	\$ 67.50
Lead Technician – Manufacturer Certified	\$ 63.00
RCDD Design/Project Manager	\$ 112.50
Safety Manager – OSHA Certified	\$ 57.00
Documentation Services – AutoCAD / Visio Drawings	\$ 72.00
Wireless Cabling, Services	\$ 67.50

**Standard Service Hours: Monday through Friday 8 AM - 5 PM**

**Non Standard Service Hours: Monday through Friday 5 PM - 8 AM, weekends, and holidays**



**Appendix C Pricing Index**  
**ABLe Communications, Inc DIR-SDD-1904**  
**Cabling Products**

Cabling Product Description	Manufacturer	DIR Customer Discount % off MSRP/List
<b>Cabling Products</b>		
	BERKTEK	26.69%
	CHATSWORTH	15.00%
	COMMSCOPE	24.75%
	CORNING	11.50%
	GENERAL	21.75%
	LEGRAND	23.25%
	LEVITON	27.52%
	MERU	35.00%
	PANDUIT	21.50%
	RAPID RUN	15.00%
	STIFFY	5.00%
	SUMITOMO	18.75%
	UNIPRISE	24.00%
	WIREMOLD	15.00%
	ALL OTHER RELATED UL LISTED MANUFACTURERS	10.00%
<b>EQUIPMENT LIFTS</b>		
Equipment / Man Lift Pricing (per day)	TBD	5.00%